#### LAREDO CENTER FOR URBAN AGRICULTURE AND SUSTAINABILITY

#### PURPOSE AND AUTHORIZATION OF LCUAS

A Laredo Local Government Corporation - RESOLUTION NO. 2019-R-064

#### A CENTRAL HUB FOR



FOOD POLICY COUNCIL

POLICY DEVELOPMENT AND IMPLEMENTATION FOR A HEALTHY FOOD SYSTEM



SUSTAINABLE PRACTICES IN SOIL AND WATER STEWARDSHIP



SOURCE OF PRODUCE FOR FARMERS MARKET



ENVIRONMENTALLY APPROPRIATE LANDSCAPING



AG



#### THE WORK OF THE FOOD POLICY COUNCIL

















for Urban Agriculture & Sustainability

City of Laredo Health Department



Develop a
5 year plan
with 1,3, and 5
year Goals and
Outcomes



Laredo Center for Urban Agriculture & Sustainability





DEVELOP A PLAN FOR A LOCAL FOOD SYSTEM - COORDINATE ACTIVITIES TO IMPLEMENT GOALS











#### THE WORK OF THE FOOD POLICY COUNCIL @ THE LAREDO CENTER OF URBAN AGRICULTURE AND SUSTAINABILITY



THIS EVENT WAS MADE POSSIBLE BY THE LAREDO FOOD POLICY COUNCIL.

#### Laredo Food Policy Council

Meeting #7

Please join us and participate in our effort to reduce in stitutional and restaurant food waste. We will hear from Laredo Health Director Dr. Richard Chamberlain about policies regarding food donations and gleaning.



Wed., June 29, 2022 10:30am - 12:00PM

Laredo Health Department @ Healthy Learning Center. 2600 Cedar Ave.

THE LAREDO FOOD POLICY COUNCIL MISSION:

to evaluate and establish policy that strengthens the local food system in order to enhance the economic, environmental, and social health of Laredo







#### Laredo Food Policy Council Meeting

Thurs., Aug. 4, 2022 10:30am - 12:00PM

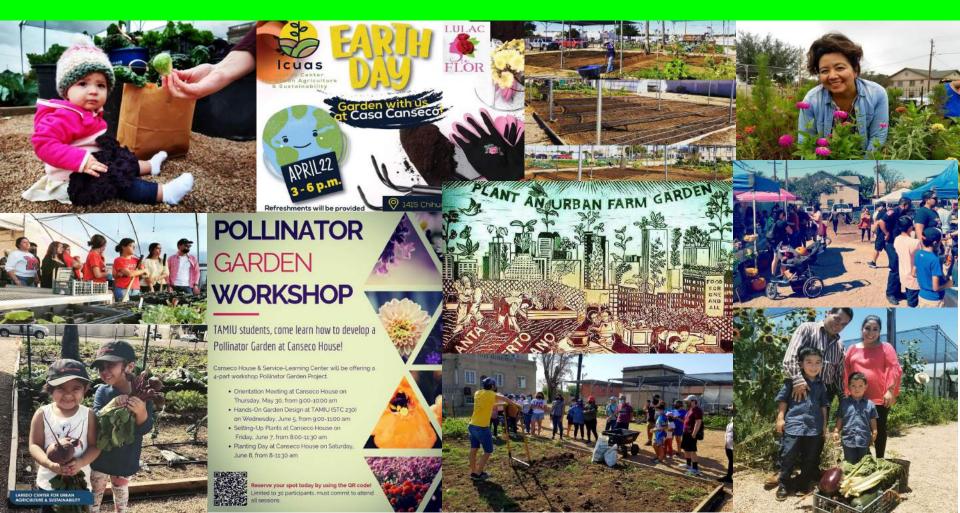
Laredo Health Department @ the Auditorium 2600 Cedar Ave.



Marcella Juárez, owner and farm manager of the Laredo-based Palo Blanco Farm and Ranch, will be talking about the sustainable methods of food production she utilizes on her ranch to enable fresh, local, and year-round food production for the Laredo community. Marcella holds a Master's Degree in Agriculture Education with a Specialization in Hydroponics and Sustainable Agriculture.



#### **ACCESS TO NUTRITION FARM WORKSHOPS**



## IF YOU ARE AN ORGANIZATION, A PRIVATE SECTOR BUSINESS, OR AN ASSOCIATION AND YOU WANT PLAN LAREDO'S FOOD FUTURE, JOIN THE LAREDO FOOD POLICY COUNCIL



#### **CONNECT WITH US!**

**FACEBOOK** 



**INSTAGRAM** 





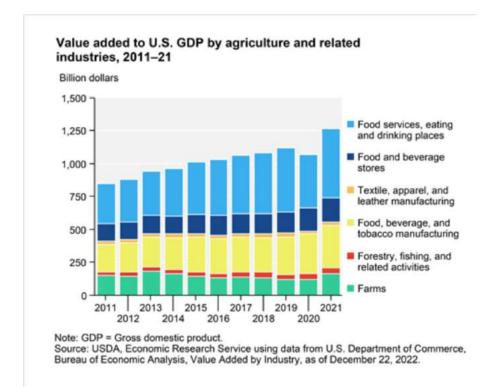
@LAREDOFPC



@LAREDOFOODPOLICYCOUNCIL

#### Agriculture and its Related Industries Share of the Overall US Economy

(all the sectors participate in the food system)



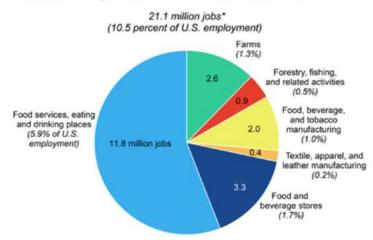
Agriculture, food, and related industries contributed roughly \$1.264 trillion to U.S. gross domestic product (GDP) in 2021, a 5.4-percent share.

#### Sectors related to the food system include:

- food and beverage manufacturing;
- food and beverage stores;
- food services and eating/drinking places;
- textiles, apparel, and leather products;
- and forestry and fishing.
- Farms

#### DATA: Agriculture and its Related Industries Provide 10.5 Percent of US Employment

#### Employment in agriculture, food, and related industries, 2021



\*Full- and part-time jobs. Categories may not sum to total because of rounding. Source: USDA, Economic Research Service using data from U.S. Department of Commerce, Bureau of Economic Analysis (SAEMP25N), data as of September 30, 2022

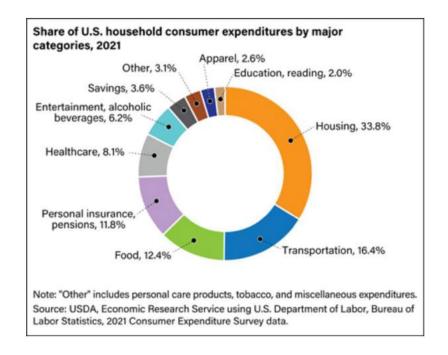
#### 2021:

21.1 million full- and part-time jobs were related to the agricultural and food sectors—10.5 percent of total U.S. employment.

- Direct on-farm employment 2.6 million jobs,
   1.3% of U.S. employment.
- Employment in agriculture- and food-related industries supported another 18.5 million jobs.
- Of this, food services, eating and drinking places accounted for the largest share—11.8 million jobs—and,
- food/beverage stores supported 3.3 million jobs.
- The remaining agriculture-related industries together added another **3.4 million jobs**.

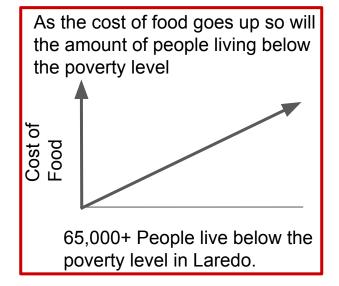
#### DATA:

#### Households Spend 12.4% of Their Income on Food

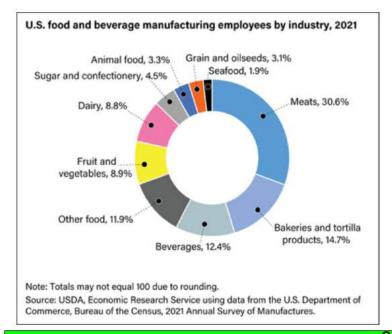


#### 2021:

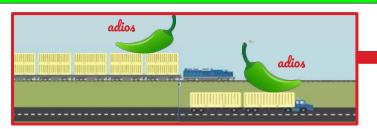
- Expenditures on food accounted for 12.4 percent of U.S. households' spending, an increase from 11.9 percent in 2020.
- The share of household expenditures on food ranked third behind housing (33.8 percent) and transportation (16.4 percent).



#### **US Food and Beverage Manufacturing Employes 1.7 Million People**



#### COULD LAREDO EXPAND BUSINESS IN ALL THESE SECTORS?



#### 2021:

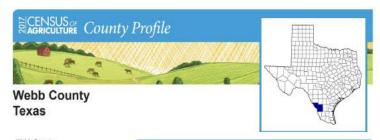
- The U.S. food and beverage manufacturing sector employed 1.7 million people, or just over 1.1 percent of all U.S. nonfarm employment.
- These employees were engaged in transforming raw agricultural materials into products for intermediate or final consumption.

Employment in the County in the Food Manufacturing Sector is 86% Less than the National Average.

Yet millions of dollars of raw food product pass through our Port of Laredo to manufacturing, processing and packaging facilities outside of the County. It returns back to Laredo with additional \$\$\$ costs.

HOW CAN WE CAPTURE AND MANUFACTURE?

#### DATA: A Snapshot of Laredo's Food Production, County Census



Webb County Texas, 2017 Page 2

#### RENSUS County Profile

Market Value of Agricultural Products Sold					
	Sales (\$1,000)	Rank in State <sup>b</sup>	Counties Producing Item	Rank In U.S. b	Counties Producing Item
Total	28,395	166	254	2,177	3,077
Crops	430	236	253	2,927	3,073
Grains, oilseeds, dry beans, dry peas	(D)	202	232	(D)	2,916
Tobacco	-	13.003.12	-	200	323
Cotton and cottonseed			174		647
Vegetables, melons, potatoes, sweet potatoes	2	20	188	2	2,821
Fruits, tree nuts, berries		- 8	225	-	2,748
Nursery, greenhouse, floriculture, sod			155		2,601
Cultivated Christmas trees, short rotation woody crops	-	-	43	-	1,384
Other crops and hay	(D)	180	251	(D)	3,040
Livestock, poultry, and products	27,966	109	254	1,383	3,073
Poultry and eggs	(D)	119	235	(D)	3,007
Cattle and calves	27,402	70	254	573	3,055
Milk from cows		(6)	94		1,892
Hogs and pigs			216		2,856
Sheep, goats, wool, mohair, milk	167	94	247	918	2,984
Horses, ponies, mules, burros, donkeys	312	94	254	690	2,970
Aquaculture	-	-	79	-	1,251
Other animals and animal products	(D)	/DV	220	/DV	2 878

See 2017 Census of Agriculture, U.S. Summary and State Data, for complete footnotes, explanations, definitions, commodify descriptions, and methodology.

According to the Census Survey, Webb County produces **ZERO** sales in:

- Vegetables, melons, potatoes, sweet potatoes
- Fruits, tree nuts, berries
- Nursery, greenhouse, floriculture, sod

Are any of the products below -processed, or packaged locally and sold locally?

- Grains, oilseeds, dry beans, dry peas (undisclosed sales) but ranked 202 out of 232 Tx. Counties
- Poultry and Eggs (undisclosed sales) but ranked 119 out of 235 tx. Counties
- Cattle and Calves 27,402,000 in sales and ranked 70 out of 254 Tx. Counties
- Sheep, goats, wool, mohair, milk 167,000 in sales and ranked 94 out of 247 tx. Counties

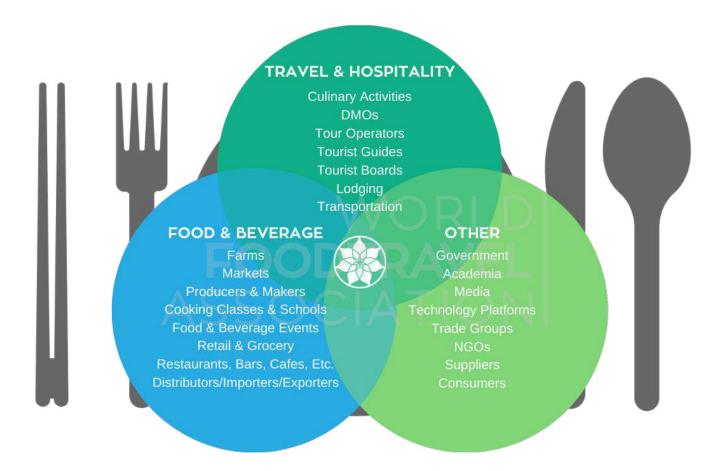
<sup>\*</sup>May not add to 100% due to rounding \*Annong counties whose rank can be displayed. \*Data collected for a maximum of four producers per farm.

\*Crop commodity names may be shortened; see full names at www.nass.usda.gov/go/cropnames.pdf. \*Position below the line does not indicate rank.

(D) Withheld to avoid disclosing data for individual operations. (NA) Not available. (Z) Less than half of the unit shown. (-) Represents zero.

#### **HUNDREDS OF BUSINESSES- THOUSANDS OF JOBS**

#### FOOD TOURISM INDUSTRY CLUSTER



# WalletHub Q Search Studios & Statistics Calculators Best Foodie Cities in America

#### WHAT IS FOOD AND DRINK TOURISM?

Food and drink tourism is Culinary Tourism.

It is where tourists, travelers, and visitors focus on exploring and experiencing local culture of a particular area, like Laredo.

Adam McCann . WalletHub Financial Writer • Oct 3, 2022

People enjoy immersing themselves in local culture with the local cuisine, food tours of restaurant and farms, attending food festivals, and participating in a cooking classes.

WALLETHUB RANKED 180 CITIES -**IS LAREDO** ON THE LIST? YES! **RANK- 102** 



### A LOCAL HEALTHY FOOD SYSTEM BENEFITS MANY LOCAL BUSINESSES.



#### **ECONOMIC IMPACT**

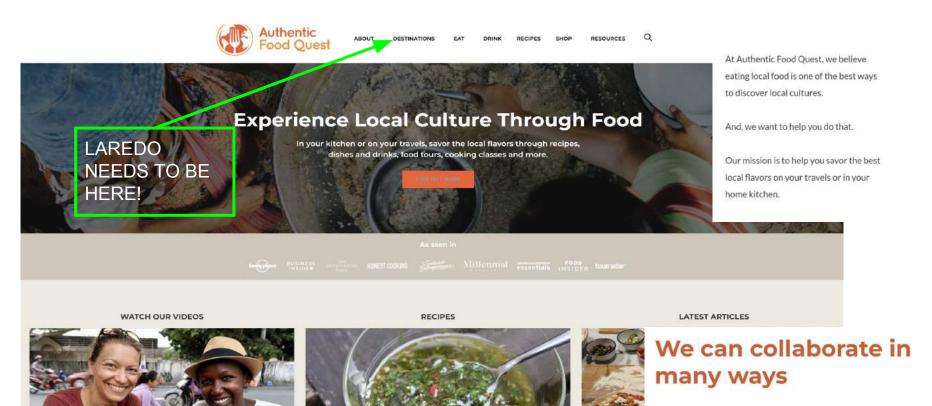
Travel and tourism are critical components of the Texas economy and economic development drivers. Traveler spending impacts many sectors of the economy.



IN 2022, \$91.7 BILLION DOLLARS IN TRAVEL SPENDING RESULTED IN A \$187.5 BILLION DOLLAR IMPACT TO THE TEXAS ECONOMY.

#### FOOD TOURISM: A WAY TO MAKE OUR LOCAL FOOD CULTURE THRIVE

WELCOME!



As culinary explorers and digital nomads, we travel the world to help curious food lovers connect to local culture through food.

#### LET'S PUT LAREDO'S FOOD FUTURE ON THE MAP WITH GO TEXAN







"I joined the GO TEXAN program because I believe in Texas. I believe in the programs that they do. And I believe in the cameraderie of people that are doing things in Texas and working together. I'm honored to be a part of the GO TEXAN program and have Quality Sentool be a member of that croup."

Carol Huntsberger Quality Seafood • Austin



#### Welcome to the Best of Texas!

For over twenty years, the Texas Department of Agriculture's GO TEXAN program has been dedicated to showcasing products and businesses made right here in the Lone Star State.

Whether we are developing new sales and business opportunities for G0 TEXAN Partners or encouraging consumers to look for the iconic G0 TEXAN mark when making buying decisions, we will always strive to find new and meaningful ways to promote products and services that are Texas made and Texas proud.

From boots to salsa, GO TEXAN partners make the best stuff on earth!













## THERE IS ONLY 6 FOOD SECTOR LAREDO COMPANIES REGISTERED ON THE GO TEXAN WEBSITE.

Facility City Products
El Centro De

Laredo Farmers

Market Laredo

Spec'S Laredo Texas-Made Beverages

Carne Seca Dona Laredo Carne Seca Dona Blanca; Dona Blanca'S Gourmet Dried Beef

The Tasting Roor Laredo Mexican

La India Packing ( Laredo Herbs; Seasonings; Spices

Jc'S Blend Seasor Laredo Jc'S Fried Pork Skins: Jc'S Pork Cracklings

Webb

CS Blend Seasor Laredo JCS Fried Pork Skins; JCS Pork Cracklings

Ascent Foods Frozen Fruit Blends; Frozen Organic Fruit Blends; Frozen Organic Plain Vegetables
And Plain Fruits; Frozen Organic Vegetable Blends; Frozen Plain Fruits; Frozen

Plain Vegetables; Frozen Sauced And Seasoned Vegetables; Frozen Sauced And Seasoned Vegetables With Pasta; Frozen Skillet Meals With And Without Protein;

Laredo Frozen Vegetable Blends

Lucky Feather Laredo Eggs

#### *ATA:* FOOD WASTE AFFECTS PEOPLE WHO LIVE BELOW THE POVERTY LEVEL MOST







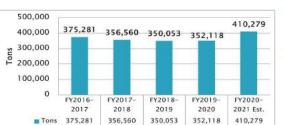




Learn about safe and responsible food

Find USDA funding for projects and







**Food Waste in** 

**AMERICA** 

Food waste daily worlwide

1.4 Billion





Find strategies to reduce lunchroom





#### **Food Recovery Hierarchy**

IN THE US, OVER  $\frac{1}{3}$  OF ALL AVAILABLE FOOD GOES UNEATEN THROUGH FOOD WASTE

Food Recovery means not throwing away food that is still good for consumption.

#### Reduce the volume of surplus food generated

**Feed Hungry People** Donate extra food to food banks, soup kitchens and shelters

**Source Reduction** 

#### **Feed Animals**

Divert food scraps to animal food

#### **Industrial Uses**

Provide waste oils for rendering and fuel conversion and food scraps for digestion to recover energy

#### Composting

Create a nutrient-rich soil amendment

#### Landfill/ Incineration

Last resort to disposal



AVE the planet A **CLOSING TIME** 

- Applicate Dough Res - Applicant



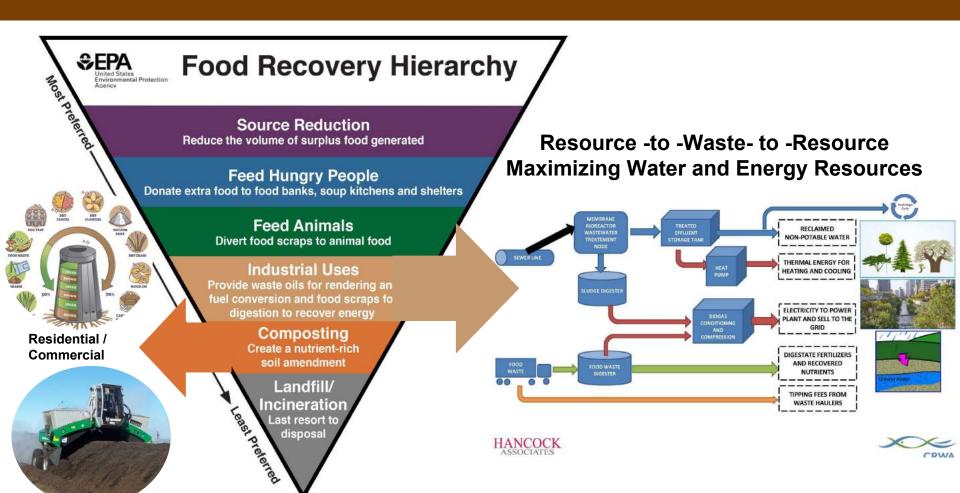
Done Differently.

**FOOD RECOVERY APPS FOR** RESTAURANTS OR **INSTITUTIONS** 

**FOOD RECOVERY APPS FOR** FREIGHTED FOODS

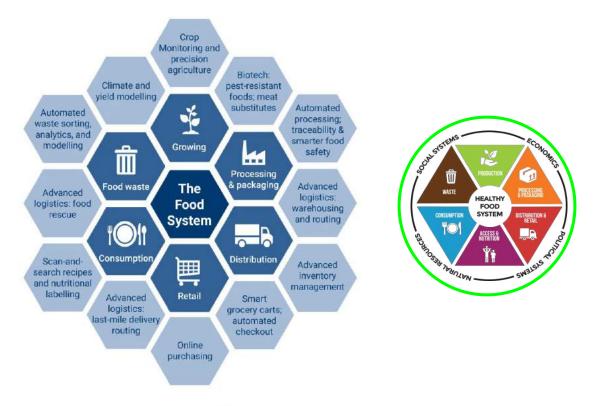


#### ECONOMIZE LAREDO'S LANDFILL COSTS THROUGH THE FOOD SYSTEM

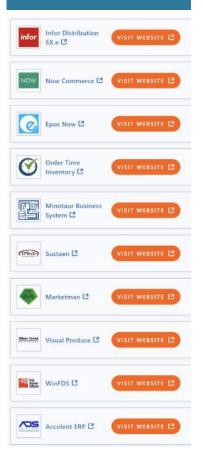


#### NEEDED: LOCAL WORKFORCE TRAINING IN FOOD SYSTEM INFORMATION TECHNOLOGY

#### Digitalization touches every part of the food system



#### FOOD INDUSTRY SOFTWARE



#### Reinforce Laredo's Food Future with Laredo's Local Organizations: WHO ARE WE MISSING?

City of Laredo Health Department
Texas A&M International University
Laredo Main Street Farmers Market
South Texas Food Bank
Healthcare Alliance of Laredo
Gateway Community Center
Laredo Health Coalition
Laredo Chamber of Commerce
Laredo Film Society
Cultivarte
CityMakery
Laredo Association of Realtors
ALFA Forwarders

Laredo Environmental Services Department
City of Laredo Solid Waste Department
Agrilife
Rio Grande International Study Center RGISC

**Monte Mucho Audubon Society** 

**Laredo Motor Carriers Association** 

**Keep Laredo Beautiful** 

**Laredo Parks and Recreation Department** 

L.I.F.E.

**Webb County Agriculture Nonprofit** 

Laredo Center For Urban Ag And Sustainability, LCUAS

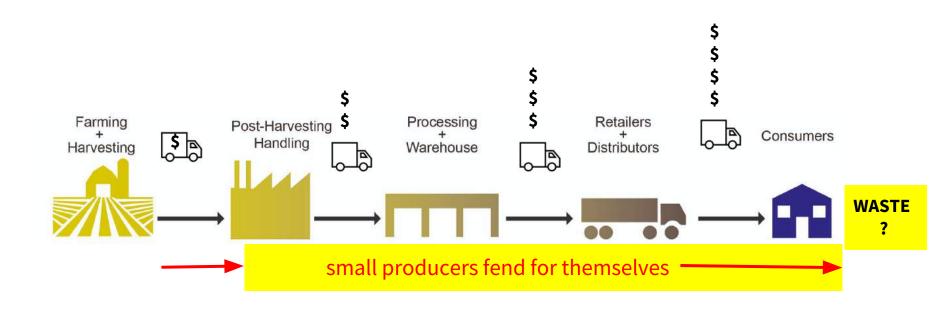


**Laredo Economic Development Department** Laredo Economic Development Advisory Board Laredo Economic Development Corporation Tax Increment Reinvestment Zones 1, 2, 3 Laredo Area Community Foundation D.D. Hachar Trust **United Way of Laredo Matias De Llano Trust Guadalupe Lilia Martinez Trust** Lamar Bruni Vergara Laredo Kiwanis Club **Laredo Chamber of Commerce Downtown Business Improvement District Webb Water Conservation District** City of Laredo 2% for the Arts

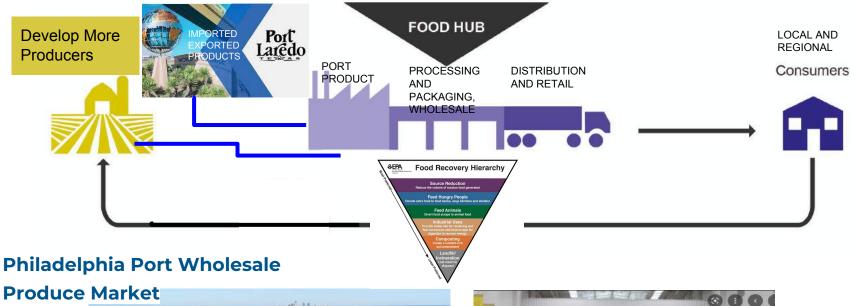
City of Laredo
County of Webb
Laredo ISD
United ISD
Laredo College District
Laredo Metropolitan Planning Organization
Laredo/Webb County Regional Mobility Authority

**Shared Purpose Private Corporations** 

#### Typical Model: Farm to Consumer Supply Chain



#### Port Laredo Model: Capture Food From Supply Chain



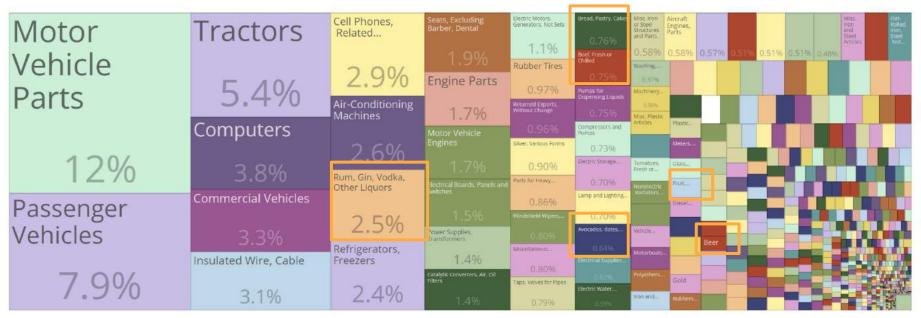






#### A SMALL SAMPLING OF IMPORTED PRODUCTS THAT PASS THROUGH THE PORT OF LAREDO

PORT LAREDO: IMPORTS TOTAL: \$121B



THE PORT CAN STRENGTHEN THE LOCAL FOOD SYSTEM BY EXPANDING THE FOOD MANUFACTURING SECTOR



Honey		
Value	\$23.4M	i
Share	0.019%	
Honey Imports to Pr	ort Laredo	
Honey Exports from	Port Laredo	ļ

Value	\$228M
Share	0.19%
Glass containers for Port Laredo	packing Imports to
Glass containers for	packing Esports

#### A SMALL SAMPLING OF EXPORTED PRODUCTS THAT PASS THROUGH THE PORT OF LAREDO

PORT LAREDO: EXPORTS TOTAL: \$76.4B



THE PORT CAN STRENGTHEN THE LOCAL FOOD SYSTEM BY EXPANDING THE FOOD MANUFACTURING SECTOR

Value	\$27.9M
Share	0.036%
andre	0,030%

area.	
Share	0.0072%

Value	\$5.1M
Share	0.0067%

**Incentivize Manufacturing:** Biodegradable and compostable raw materials pass through the Port of Laredo.

#### Mostrando los 4 resultados E LEER MÁS CONTENEDOR BIODEGRADABLE J1 GRANDE - DE ALMIDÓN DE MAIZ ALMIDÓN DE MAÍZ ALMIDÓN DE MAÍZ ALMIDÓN DE MAÍZ (1) Custom fiber blends + green additives =fluorochemical-free (2) Efficient, competitive manufacturing Bamboo Bagasse Wheat straw Fiber blend (4) Superior thermal and insulation properties (3) Fully compostable/recyclable disposable containers 2000 Molded pulp Polystyrene 1500 1000 Polypropylene

Temperature (°C)



raw fiber material imports or diverted from waste stream

#### USDA FUNDING OPPORTUNITIES FOR TRANSPORTATION AND LOCAL FOOD PROMOTION



#### **Transportation and Marketing**

**Local Food Promotion Program** 

#### Fiscal Year 2022 Description of Funded Projects

Number of Grants Awarded: 94

Amount of Funds Awarded: \$31,857,406.10

#### Texas

Recipient: HOPE for Small Farm Sustainability, Harlingen, TX

District: TX-034

Project Type: Implementation Award Amount: \$499,704.00 Match Amount: \$137,015.00 Total Project Amount: \$636,719.00

#### Multi-Region Logistics for Year-Round Wholesale of Texas-Grown Farm Products

This project will establish a regional food system that connects nonprofit organizations and small-scale farmers and ranchers for the success of wholesale purchase via transportation between food hubs. By joining the Texas Rio Grande Valley, Central Texas, the Upper Gulf Coast of Texas, and North Texas, this project will create a food network that bridges the gap between small farmers that lack access to markets and organizations or markets in urban areas that lack locally produced farm products. HOPE proposes to establish a logistics, storage, and transportation system. HOPE will establish and manage a logistics system to safely transport products to storage HUBS in Harlingen, TX, Central Texas, Houston, TX, in order to connect with the Dallas Farmers' Market for wholesale. Nonprofit community food suppliers in Central Texas and the Houston-area will also purchase available wholesale products. The project includes technical assistance to support the growers including: wholesale sales training, product tracing practices, safe handling, labeling, packing, and transporting value-added product development and financial management. A online sales portal featuring product content will enable the project to market products to wholesale buyers. The project will connect small-scale, disadvantaged producers, nonprofit organizations, and the community for year-round production availability of vegetable, meat, and value-added farm products.

HARLINGEN, TEXAS

District: TX-034

Project Type: Implementation

Award Amount: \$499,704.00

Match Amount: \$137,015.00

Total Project Amount: \$636,719.00

To establish a food network that connects nonprofits and small scale farmers and ranchers via transportation and wholesale purchase between regional food hubs.